



The Information Page (IP)

an official e-publication of Central Washington HBA

3301 W. Nob Hill Blvd. Yakima, WA 98902
Phone: (509) 454-4006 Fax: (509) 454-4008
admin@cwhba.org www.cwhba.org

February 8, 2010

FEBRUARY

- 9 MEMBERSHIP DRIVE from 10am - 4pm - CWHBA Office
Budget & Finance Meeting @ 4pm - CWHBA Office
Board of Directors Meeting @ 5pm - CWHBA Office
- 10 Built Green Introductory Seminar @ 9-11 - CWHBA Office
Home & Garden Show Meeting @ 12pm - CWHBA Office
- 11 Yakima Tour of Homes Meeting @ 8am - CWHBA Office
Tour of Remodeled Homes Meeting will follow
- 17 Built Green Introductory Seminar @ 9-11 - Lakeshore Office
Built Green Board Meeting @ 4pm - Lakeshore Office
- 18 Certified Renovators Class @ 8-5 - CWHBA Office \$260 (Class Full)
- 19 CWHBA Bull & Crab Feast @ 5:30 - Selah Civic Center
- 22-24 BIAW Board Meeting - Olympia
- 25 GAC Meeting @ 11:30am - CWHBA Office
- 26 PAC Meeting @ 12pm - CWHBA Office

BIAW
 Legislative
 Conference
 Call Every
 Tuesday
 morning
 @ 9:00
 CWHBA
 Office

Certified Renovators Class
 March 10th 8am-5pm
 CWHBA Office \$260

AFFILIATE MEMBERSHIPS BEGIN IN 2010

The CWHBA Board of Directors approved a change to the bylaws of the Association.

The change to the bylaws approved by the Board of Directors is to add an additional class of membership for the Association in addition to the already recognized classes of: Builder Member, Associate Member, Student Member and Life Member. The new class would be an Affiliate Member:

The definition of an Affiliate Member would be as follows:

AFFILIATE MEMBER. Any individual who is an employee of a firm represented by a builder or associate member of the local association as defined in Article (1) Section 2 of these bylaws shall be eligible to be an affiliate member if he/she is within the territorial jurisdiction of this Association; is of good character and business reputation; agrees to abide by the provisions of the bylaws of this Association; subscribes to the purposes of the Association; and meets with the approval of the Board of Directors.

This Affiliate Class of membership was approved by the membership at the November General Membership Dinner. Currently in the CWHBA membership Database, we have 195 dependents listed. These dependents are employees or other representatives of the primary member company. The addition of the Affiliate membership class would eliminate the current Dependent members listed in the database.

With the change, the Affiliate members will have access to many benefits that they could not have taken advantage of before. These benefits include all of the NAHB Member Advantage Discounts (GMC Car Rebate), as well as a new local discount program with Verizon Wireless. If you currently have dependents listed for your company, you will have a choice at time of renewal to convert the employee to an Affiliate member or have them deleted from the membership database. Affiliate Membership will be paid on an annual basis. The cost is as follows: \$90.00 a year for those electing to receive HBA communications via email, and \$125.00 for those who elected to receive fax or hard copies of communications. If you have any questions, please contact Carly at 509-454-4006 or cfaul@cwhba.org

Please make the following changes to your 2010 Directory:

First American Title of Yakima

Contact: Heather Shurtleff

CORRECT ADDRESS: 212 North Naches Ave., Yakima, WA 98901

Business Activities: Title & Escrow

Dunbar Electric, Inc.

Contact: Jeff Dunbar

PHONE NUMBER: (509) 961-8442

Business Activities: Electrical Contractor



Built Green Introductory Seminar

Introductory Seminar is required to be a member of the Built Green Program.

Wednesday, February 10th

Time: 9:00-1:00 pm

Location: CWHBA Office

Wednesday, February 17th

Time: 9:00-1:00 pm

Location: CWHBA Ellensburg Office

Cost: Free



8th Annual CWHBA Bull & Crab Feast

Friday, February 19, 5:30-9:30 at the Selah Civic Center
(Dinner served until 7:30)

Grand Sponsorship: **TERRIL, LEWIS & WILKE**
INSURANCE, INC.



Enjoy a great family event featuring all you can eat Dungeness Crab, Prime Rib and more. Beer and Wine will be served for just \$2 a glass (Soda and Bottled Water are Free). The first 300 attendees will receive a free commemorative pounder glass.

Place Mat & Napkin Sponsorship: Available

Wine & Beer Sponsored by: Fosseens Home & Hearth



Buffet Sponsored by: Yakima Federal Savings & Loan



Soda & Water Sponsorship: Available

Dessert Sponsorship: Available

Emceed and Supported by: 92.9 The BULL



For tickets call the CWHBA Office at (509) 454-4006,
or fill out the information below and fax it to (509) 454-4008.



Tickets must be ordered by Friday, February 12

Company Name _____ Phone _____

____ # x \$35 Members

____ # x \$45 Non-Member

____ # x \$10 Kids 11-15 yrs.

____ # x \$2 Kids 10 yrs. & under

Total \$ _____

Choose method of payment:

Check _____ Cash _____ VISA _____ MC _____ (check one)

CC# _____ - _____ - _____ Exp _____

Name on Card _____

Billing ZIP Code _____

ALL TICKETS MUST BE PAID FOR PRIOR TO THE EVENT. SORRY NO REFUNDS WILL BE ISSUED.

CENTRAL WASHINGTON



HOME & GARDEN SHOW™

Central Washington Home & Garden Show™ Game Card Donation Form

Central Washington Home Builders will be hosting a Contest for adult attendees to participate in. Each attendee of the Home & Garden Show will be provided with a game card with up to 32 vendor companies on the card. The attendee will have to visit 26 of the 32 booths and provide their contact information. If completed the attendee will be entered to win the 1st, 2nd, or 3rd place prize. The Association will compile all of the contact information from the attendees and send out to all of the vendors on the card. We are looking exclusively for CWHBA member donations for 1st, 2nd & 3rd places prizes. Some ideas are power tools, lighting fixtures, outdoor living accessories, home furnishings or a gift certificate for a product/service from your company. If you interested in learning more about marketing your company by being listed as one of our prize donators (exposure to approx. 4,000 people) please give us a call or fill out the form below & fax, mail or email back to the office.

Company Name: _____

Contact Name: _____

Phone Number: _____

Email: _____

Item(s) to be Donated: _____

Value of Item(s) Donated: _____

Signature: _____

YES, I'm emailing/ mailing a jpeg of my company's logo for use in publications to admin@cwhba.org

CWHBA OFFICE:

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Phone: (509) 454-4006 Fax: (509) 454-4008
admin@cwhba.org www.cwhba.org

First Place Donation

Item valued from
\$500 & up

Second Place Donation

Item valued from
\$250-\$499

Third Place Donation

Item valued from
\$100 to \$249

Examples of Donations Could Include, But Not

Limited To: Furniture,
Lighting/Household Fixtures,
Decorative Rock/
Curbing, Tools,
Free Service or
Product From Your
Company.

2010 Central Washington Home & Garden Show™



Central Washington Home & Garden Show™ GAME CARD

Central Washington Home Builders will be hosting a drawing contest for attendees to participate in again this year. Each attendee of the Home & Garden Show will be provided with a 8.5X11 game card with up to 32 vendor companies on the card. The attendee will have to visit 26 of the 32 booths and provide their contact information. If completed the attendee will be entered to win 1 of 4 GREAT Prizes donated by our member (items listed on the side of this form). The Association will compile all of the contact information from the attendees and send out to all of the vendors on the card. This is a great chance to get your company's name out there as it will be printed on the game card and handed out to everyone that walks in the door (exposure to approx. 4,000). Please email or drop off your company logo in a jpeg format to the CWHBA office.

Company Name: _____ Contact Name: _____
 Phone Number: _____ Email: _____
 _____ YES, please bill my company \$150 for this advertising opportunity
 Signature: _____

First Place Donation
 Item valued from \$500 & up

Second Place Donation
 Item valued from \$250 to \$499

Third Place Donation
 Item valued from \$100 to \$249

Examples of Donations Could Include, But Not Limited To: Furniture, Lighting/Household Fixtures, Decorative Rock/Curbing, Tools, Free Service or Product From Your Company.

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CASHMERE VALLEY MORTGAGE
Booth # 222 & 236

PAPE MATERIAL HANDLING
Booth # 125 & 126

HARRIS Construction LLC
Booth # 165

Central Mechanical Services, Inc.
Booth #177

Central Washington Home & Garden Show™ Game Card

Presented By...

Play for your chance to win one of four fabulous prizes:

| | |
|-------------------|-------------------|
| DRAWING #1 | DRAWING #2 |
| DRAWING #3 | DRAWING #4 |

The Central Washington Home & Garden Show™
 Participating Sponsors:

Event Sponsored by:

Free Parking by:

Supporting Sponsors:

Name: _____
 Address: _____
 City: _____ State: _____ Zip Code: _____
 Phone: _____ Email: _____

CONTEST RULES: Look for a red circle with a white star marking the vendors on this card. Visit and have this card marked off by at least 26 of the 30 booths featured. Deposit your completed card at the Central Washington Home Builders Association booth located near the main stage.

Advertising Screen Opportunity

Are you unable to have a booth at the Home Show, but would still like to have a presence there? Or perhaps you have a booth, but you would also like your company to be listed on the advertising screen for added exposure...

A 14ft Electronic Advertising Screen will be placed at the North End of the Sundome. Advertisements will stay on the screen for approximately :15 sec and be shown 3-4 times per hour. Advertisement must be provided to the Association by March 13th in Power Point or JPEG format.

Advertising Screen Example:



Become a member of the Central Washington Home Builders Association and take advantage of a discount booth at the Home & Garden Show. Visit the CWHBA and/or Built Green Booth for membership benefits and how to join.

2010 Central Washington Home & Garden Show™

Central Washington Home Builders Association

3301 W. Nob Hill Blvd.
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Phone: (509) 454-4006
Fax: (509) 454-4008
Email: cfaul@cwdba.org
Website: www.cwdba.org

ADVERTISING SCREEN RATES:

Vendor Rate \$150
(check this if you have a booth)

Non-Vendor Rate \$200
(check this if you **DO NOT** have a booth)

Company Name: _____

Contact Name: _____

Phone: _____

Email: _____

YES, I'm sending my information to Carly Faul at cfaul@cwdba.org to be added to the advertising screen



Return On Industrial Insurance (R.O.I.I.)

Enrollment Begins

If you have not already, you will be receiving your ROII Renewal Application in the mail.

To be entered to win a cash prize drawing, you must submit your Application by

March 5th. \$3,000 drawing – applications received by 3pm on March 5th

\$1,500 drawing – applications received by 3pm on March 31st

Companies that apply by March 5th then have two opportunities to win.

To insure that someone from your local association has a chance at the prizes, you need to spread the word amongst your renewing members to ENROLL EARLY. Please keep in mind that **we cannot accept faxed applications** — we must have original signatures.

How the program works:

Member companies continue to remit their quarterly premiums directly to the Washington State Department of Labor and Industries during the plan year. Participation in the R.O.I.I. program neither reduces nor increases and members' industrial insurance rates. The R.O.I.I. plan year begins July 1 and ends June 30. One year following the close of the plan year, L&I calculates the first of three retrospective refunds. If the R.O.I.I. group's premiums exceed the developed losses, L&I returns the excess premium money to the group. If developed losses exceed premiums, group members can be assessed additional premiums. Due to R.O.I.I.'s strict enrollment criteria and its safety and claims assistance programs, the group's premiums have always exceeded its losses. This has resulted in a refund to participating companies every year since the program began in 1982.

Notification of Application Status:

Companies that apply by April 30, 2010 will be notified in May 2010 if the application does not meet BIAW loss and history program requirements. They will be given the opportunity to appeal. Companies that meet the BIAW program requirements will receive an acceptance and claims information packet in June 2010. Any company subsequently denied by L&I will be provided with additional notification and appeal rights.

Companies that apply after April 30, 2010 will be notified in writing if BIAW or L&I denies the application. There will be no opportunity to appeal this denial. Companies that are approved by BIAW and L&I will receive an acceptance and claim packet.

Any companies denied enrollment in the plan year, will be refunded any enrollment fees paid for the plan year.

Program Requirements: BIAW

- Show a positive loss ratio of developed losses versus premiums based on criteria developed by the R.O.I.I. Program Trustees.
- Have a minimum of one year (July through June) of obtainable industrial insurance account history in Washington State.
- Current membership in your local home builders association affiliated with BIAW
- Have an active industrial insurance account with L&I.
- Industrial insurance account must be in good standing (paid in full) at the time of enrollment including sub-accounts.
- Be a current BIAW Association member (see Program Requirements—BIAW).
- Must separately enroll any sub-accounts that are substantially the same nature of business.
- The primary nature of business for applying account(s) must be “construction and related services.”

Enrollment and Refund Time lines:

BIAW Annual R.O.I.I. Enrolment Period

Sign-up Period.....February 1 – April 27, 2009

R.O.I.I. Plan Year

Coverage Period.....July 1, 2009 – June 30, 2010

Refund Adjustments

First Adjustment Year.....July 2011

One year after the Plan Year ends the program will receive and distribute the first of three adjustments

Second Adjustment Year.....July 2012

One Year after the first adjustment the program will receive and distribute the Second of three adjustments.

Third Adjustment Year.....July 2013

One year after the second adjustment the program will receive and distribute the third and final of three adjustments.

Do not miss out on another year of refunds. Sign up now! If you need assistance: Contact Carly Faul @ (509) 454-4006 cfaul@cwaha.org



Save Time! Save Money! Join BIAW's ROII program and receive an average refund of 25% on your L&I Premiums.

Apply Now!
1-800-228-4229

 Building Industry
Association of Washington
P.O. Box 1909, Olympia, WA 98507